

# GEORGIE BERKINSHAW

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## PROFESSIONAL

### **REAL ESTATE SALES ASSOCIATE (1986 TO PRESENT)**

Coldwell Banker Residential Brokerage – 4 Church Circle, Annapolis, MD (March, 2002 to Present)  
2012 – Ranked #1 in Church Circle Office, #1 in Greater Baltimore Metro and #1 in Mid-Atlantic Region  
2011 – Ranked #1 in Church Circle Office, #1 in Greater Baltimore Metro and #1 in Mid-Atlantic Region  
2010 – Ranked #1 in Church Circle Office, #1 in Greater Baltimore Metro and #1 in Mid-Atlantic Region  
2009 – Ranked #1 in Church Circle Office, #1 in Greater Baltimore Metro and #1 in Mid-Atlantic Region  
2008 – Ranked #1 in Church Circle Office, #1 in Greater Baltimore Metro and #1 in Mid-Atlantic Region  
2007 – Ranked #1 in Church Circle Office, #1 in Greater Baltimore Metro and #1 in Mid-Atlantic Region

O’Conor, Piper & Flynn/Coldwell Banker, Manis & Wright, Shannon & Luchs – Annapolis, MD (1986 to March, 2002)  
Changes in brokerages through mergers and acquisitions.

## VOLUNTEER

### **TRUSTEE EMERITI**

The Key School - Annapolis, MD (1989 to Present)  
(An Independent K-12 Day School)

### **BOARD OF TRUSTEES**

Community Foundation of Anne Arundel County (2007 to 2008)

### **CO-CHAIRMAN 5TH DECADE CAPITAL CAMPAIGN —THE KEY SCHOOL**

Executive, Advancement, Long Range Planning and Nominating Committees

## EDUCATION

**B.A.— University of Pennsylvania**

**M.A.— Health Care Administration, George Washington University**

**Graduate Realtor Institute (GRI) and Certified Residential Specialist (CRS)**

## ACHIEVEMENTS AND AFFILIATIONS

**YWCA —Tribute to Women in Industry (TWIN) Award**

**National Association of Realtors, Maryland Association of Realtors and Anne Arundel Association of Realtors,**

**Council of Residential Specialists, The Masters Club of Anne Arundel County, Lifetime Member**

**University of Pennsylvania, Alumni Representative**

**Junior League of Annapolis, Sustainer**

**Annapolis Yacht Club**

## PERSONAL

**Married to Ted Berkinshaw**

**Children – Charlie and Jeannie**

**Enjoy Sailing, Hiking and Travel**